

Boiteau Olivier

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Website : www.boiteau.org (Mon CV)

Training and Diploma

- 2005 - 2006 Cambridge ESOL Skills for Life Entry 3 / Level 1 in Solihull College (Solihull, UK).
2004 - 2005 Post HNC course specializing in International Trade and Advertising (Equivalent BA level).
2002 - 2004 Two-year post A-Level course (HNC in Management, Sales and Marketing).
2001 Baccalauréat passed in June 2001 specializing in Trade and Communication.
2000 BAFA diploma (Coordinated by leisure centres and holidays centres for children and adults).

Work Placement and Employment History

- May - August 2005 Sales Consultant in MSI (Marketing Research For Industry) in Chester, UK, for the French market. Selling marketing research studies to industrial companies in France, updating customer and prospect databases, researching new prospects, negotiating the pricing strategy.
- January - April 2005 Communication Consultant in Propager (Paris, consulting company), organising events and conferences about electrical dangers in schools (55 events).
- January 2004 Work placement in Atelier Chauvin and LuxDécor (PLC), sign firm (preparation of canvassing file for the sales team with a sales plan, canvassing map, creation of flyers for improvement by getting to know the consumer and to meet customers' expectations, phoning and customer presentations).
- November 2003 Referencing of Prompto catalogue for CBS (wholesaler in professional office supplies).
- October 2003 Sales of household products to the professional market for SA BERGUE (wholesaler): information gathering, dealing with arguments and overcoming objections.
- May - June 2003 Work placement in the Charrier SA BMW MINI in Cholet (creation of marketing databases and mailings for launching a MINI One D and new Série 5, customer enquiries and administration services).
- February 2003 Work placement in door-to-door sales of subscriptions in the news «L'Hebdo Sèvre et Maine (canvassing).
- December 2002 Telesales Challenge, Sales of services Orange (France Telecom) from phone to the customers (Result: First in challenge in Maine-et-Loire department).

Others experiences:

- September 2005- July 2006 Waiter in Liaison Restaurant until end of december 2005 (Birmingham) , and waiter in La Tasca Solihull until end of july 2006 (Solihull).
- 1997 - 2002 Host BAFA for holidays Centres and Leisure Centres (Air France, AssOVAC, AVEA La Poste, AGORA France Télécom).

Competencies

French : Native language	German : Medium level
English : Current level	Japanese : Basic level

Personal Interests

Leisures: Have played piano for 15 years, badminton, basketball, football, running, cycling, reading about the economy.
Trips: England (1 year and 3 months), Spain, Germany, Turkey, Italy, Greece (extensive in Europe).

Reference upon request